CAPABILITIES STATEMENT

DUNS: 080238113   **UEI:** WUH2J7JMTEQ3   **CAGE:** 10RC0   **NAICS:** 541511, 541512, 541519, 541611, 541690, 561990

XITM is a rapidly growing Minority Woman-Owned Small Business IT Firm in Maryland. We deliver strategic IT services and innovative solutions to Federal, State and Commercial customers, specializing in software engineering, integrations, and enterprise-scale implementations. Our expertise combines user-centered design and agile methods to provide secure, impactful solutions for public and private organizations.

CORE COMPETENCIES

1. **IT Modernization and Cloud Implementations:**
   - Transition to secure cloud environments and improve performance and cost efficiency.
2. **Data Management and Analytics:Plus Cybersecurity**
   - Ensuring data quality, security, and compliance; Transforming raw data into usable insights; and Improving data collection and utilization.
3. **Enterprise-Scale ERP Solutions – SAP and MS Dynamics:**
   - Experience with large-scale deployments, secure data integration, and robust performance.
4. **Artificial Intelligence and Machine Learning:**
   - Enhancing decision-making and improving operations using predictive analytics
5. **User-Centric Design, Agile Project Management & DevOps:**
   - UI/UX services, CI/CD pipelines, and cloud-native delivery using AWS and containerized microservices.

PAST PERFORMANCE

1. **Federal Customers – IT Modernization, Cloud & AI/ML**
   - Delivered a modernized, reliable system tailored for future needs
   - Increased operational reliability and accessibility Reduced downtime by minimizing outages
2. **Private Sector Customers - Streamlined ERP Operations - SAP S/4HANA and Dynamics 365**
   - Reduced project costs and timelines with continuous automation throughout the transformation lifecycle
   - Designed solutions to provide measurable outcomes and client satisfaction
   - SAP services - S/4 Digital Core, CRM, HCM, SCM, Mobility and Analytics
   - Dynamics 365 services – Business Central, Sales, SCM, Finance, Human Resources and Business Intelligence
3. **Federal and State Customers – HCD, Agile & DevOps**
   - Delivered systems that meet user requirements, thereby improving operational efficiency and increasing stakeholder confidence

DIFFERENTIATORS

1. **Hybrid Global Team Structure:**
   - Blended onshore/offshore model offering cost-effective solutions while maintaining real-time collaboration.
2. **Public Sector Experience:**
   - Delivered solutions for Federal and state agencies, focusing on citizen-facing usability and secure access.
3. **Security & Compliance Expertise:**
   - Applications developed in line with NIST standards for data security and risk management.
4. **Cloud-Native & Scalable Architecture:**
   - Microservices-based deployments tailored for future-ready expansion and high availability.

CUSTOMERS:

CONTACT INFORMATION:

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